

Quarterly IR Updates
FY 2023 Financial Results & Updates

14 February 2024





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## High-cost environment persisted and expected to remain

The geo-political tensions due to the prolonged Russia-Ukraine and recent Middle East conflicts, US-China rivalry as well as global economic uncertainties have resulted in the following industry challenges and market outlook:



Prolonged global supply chain disruption



Global inflationary pressures and volatile commodity prices



Weakening Ringgit against US Dollar



# Conventional and renewable energy business activities are picking up in parallel

Post-pandemic energy consumption is expected to continue to increase in 2024 with fossil fuels maintaining dominance amidst soaring demand for renewables. Global renewable energy consumption will continue its momentum with a combination of solar and wind energy.



Prospective higher global upstream CAPEX spending YoY



Rising importance and emphasis on global energy security



Increased significance and spending on renewable energy





# Recorded healthy revenue and achieved positive project progress amidst prevailing challenges



#### STRATEGY

- Seized opportunities in both domestic and international markets
- Embraced energy transition by establishing track record in offshore wind and decarbonisation spaces
- Improved contracting strategies with clients through alliance concept, reimbursable or cost-plus basis to mitigate supply chain issues



#### **HEAVY ENGINEERING BUSINESS**

Awarded with EPCI of 5 WHPs, 5 subsea pipelines & host tie-ins works for JDA Field Development Project (Phase 6) from Carigali-PTTEPI Operating Company Sdn Bhd (CPOC)

Successful CPP Jacket and CPP Topside sail-away of Kasawari Gas Development Project in March and August 2023 respectively

- Successful CPP Jacket sail-away of Jerun Development Project in June 2023
- Secured Subcontract of the 1<sup>st</sup> offshore substation (OSS) high voltage direct current (HVDC) platform consisting of topside and jacket for limuiden ver Alpha Project from Petrofac International (UAE) LLC



#### **MARINE BUSINESS**

Completed repair and maintenance of 71 vessels of various categories including 12 LNG carriers



#### **FINANCIALS**

- Recorded:
  - ➤ Revenue of RM3.3 billion Doubled the FY 2022's revenue
  - Operating loss of RM467.7 million





Progress is at 88.19% as of December 2023

## **EPCIC Jerun Development Project**





### Progress is at 77.41% as of December 2023

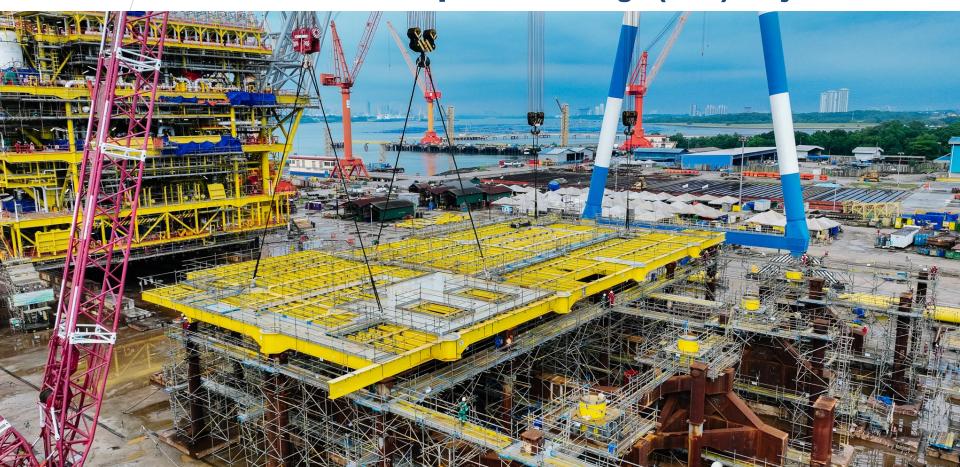
## **Rosmari-Marjoram Project**





Progress is at 28.82% as of December 2023

## **Kasawari Carbon Capture & Storage (CCS) Project**



Progress is at 21.09% as of December 2023



# Joint Development Area (JDA) Field Development (Phase 6) Project







#### **SERI CEMARA**

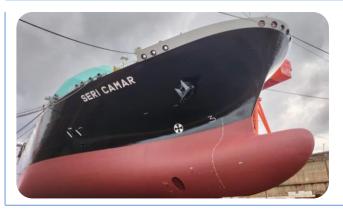
Client : Eaglestar Shipmanagement (L) Pte. Ltd.

Type of vessel : LNG Carrier

Deadweight : 84,291 tonnage

Job scope : Dry-docking and Repair

Delivery date : 4 May 2023



#### **SERI CAMAR**

Client

: Eaglestar Shipmanagement (L) Pte. Ltd.

Type of vessel

: LNG Carrier

Deadweight

: 82,963 tonnage

Job scope

: Dry-docking and Repair

Delivery date

: 24 March 2023





#### **SEAPEAK YAMAL**

Client : Seapeak LLC
Type of vessel : LNG Carrier
Deadweight : 91,549 tonnage

Job scope : Dry-docking and Repair

Delivery date : 8 November 2023



#### **BW BATANGAS**

Client : BW Fleet Management AS

Type of vessel : LNG FSRU

Deadweight : 89,556 tonnage

Job scope : Technical Modification

Delivery date : 4 June 2023





#### **KMARIN DIAMOND**

Client : KMARIN Ocean Services Corporation

Type of vessel : LNG Carrier
Deadweight : 84,553 tonnage

Job scope : Dry-docking repair and BWTS Installation

Delivery date : 6 October 2023



#### **BW IMO**

Client : BW Fleet Management AS

Type of vessel : LNG Carrier
Deadweight : 83,684 tonnage

Job scope : Dry-docking repair and BWTS

Installation

Delivery date : 5 July 2023





#### MT GOLD PEARL

Client : Viet My Petrol Transportation Company

Limited

Type of vessel : Oil Tanker

Deadweight : 318,669 tonnage

Job scope : Dry-docking and Repair

Delivery date : 23 August 2023



#### **ROLIN**

Client : Viet My Petrol Transportation Company

Limited

Type of vessel : Crude oil tanker (VLCC)

Deadweight : 308,829 tonnage

Job scope : Cargo Hold Treatment

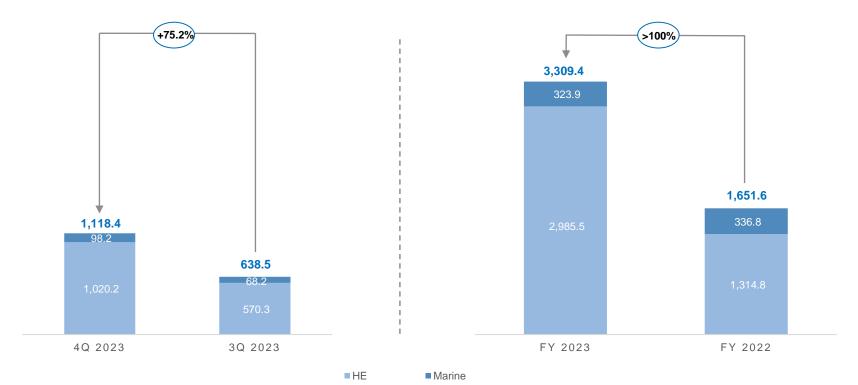
Delivery date : 26 November 2023





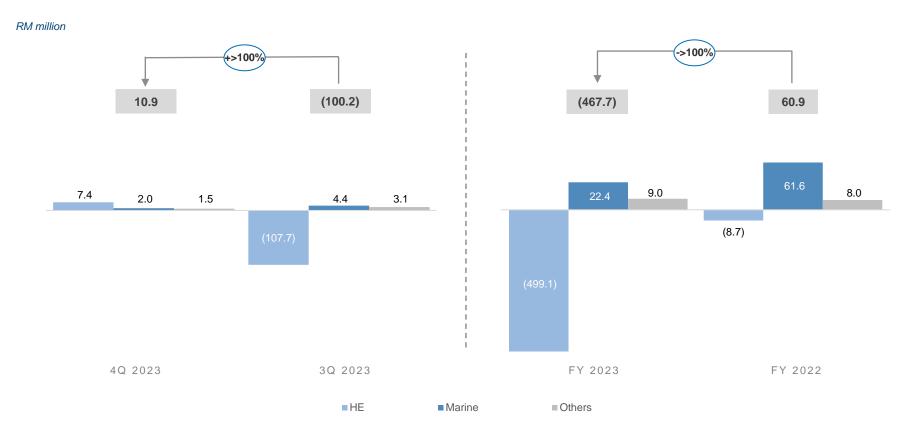
# Revenue more than doubled from previous year to RM3.3 billion

RM million





# Full-year operating loss mainly attributed to the additional cost provisions from revised schedule and price escalation





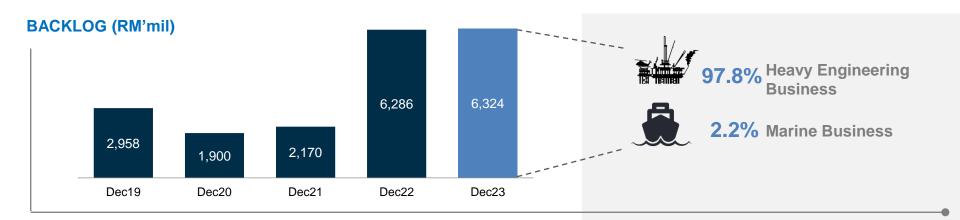
## Financial position still intact

	Total Assets	
RM million	31 December 2023	31 December 2022
Non-Current Assets	1,797.9	1,788.7
Receivables	1,291.0	748.0
Cash & Bank	557.6	797.0
Inventories	2.8	2.7
Tax recoverable	0.0	21.7
TOTAL	3,649.3	3,358.1

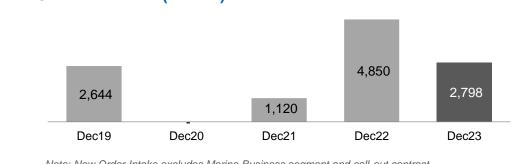
	Total Liabilities & Equities	
RM million	31 December 2023	31 December 2022
Total Equity	1,267.3	1,769.5
Borrowing	367.0	335.2
Lease Liabilities	8.0	5.7
Derivatives	26.0	6.4
Payables	1,981.0	1,241.3
TOTAL	3,649.3	3,358.1



### Robust backlog will sustain us until 2027







Note: New Order Intake excludes Marine Business segment and call-out contract

#### New Order Intake 2022 – 2023 includes:

- > FEED CCS Kasawari project, awarded in Q1 2022
- Rosmari-Marjoram gas project, awarded in Q3 2022
- EPCIC Alliance for Kasawari CCS project, awarded in Q4 2022
- EPCI of 5 WHPs, 5 subsea pipelines & host tie-ins works for JDA Field Development Project (Phase 6), awarded in Q1 2023
- Subcontract of the 1<sup>st</sup> OSS HVDC platform consisting of topside and jacket for ljmuiden ver Alpha Project, awarded in Q4 2023





## Unwavering commitment to ESG reflected in our achievements



### **Environment**



### Social



### Governance

#### **Our Commitment**

- 20% Direct Manhour Emission Intensity Reduction by 2030 from 2016
- >95% Scheduled Waste Recycling Rate

Health and Safety Culture

4,454,094

- Talent Excellence
- Diversity & Inclusion awareness

- Zero tolerance policy against all forms of bribery and corruption
- Responsible Supply Chain Programme

#### Our Achievement

7.8% direct manhour emission intensity reduced



for the Yard in the Garden

project

99.8% recycling rate for

scheduled waste





93% of total spending in MYR spent on local suppliers





# Continued pursuit of project delivery excellence and high quality orderbook with balanced portfolio

### **Heavy Engineering Tenderbook**

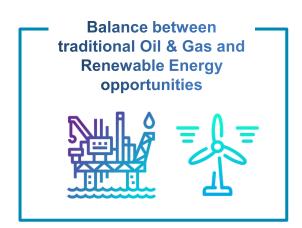
Approximately RM6 to RM7 billion



### **Strategic Focus**









## THANK YOU