



# ANALYST BRIEFING

4<sup>th</sup> Quarter 2020 Financial Results & Updates

9 February 2021



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# 1 Business Highlights

Projects

Financials

Shareholding Information

Key Focus Areas

# Key Highlights in FY2020



## FINANCIALS

Recorded:

- Revenue of RM1.6 bil for FY2020 and RM695.5 mil for 4Q 2020
- Pre-tax loss of RM401.3 mil for FY2020 and RM9.2 mil for 4Q 2020



## HEAVY ENGINEERING BUSINESS MILESTONES:

- Completed construction of FSO Golden Star External Turret
- Awarded call-out contract for onshore fabrication and offshore modification services for CPOC facilities
- Sailed away of Bokor Phase 3 Re-Development Project CPP
- Sailed away of Bergading MRU Module
- Completed and sailed away of Pluto Water Handling Module



## MARINE BUSINESS MILESTONES:

- Completed repair & maintenance of 64 vessels
- Secured 61 jobs
- Completed FSO Golden Star conversion works

Business Highlights

**2** **Projects**

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Sailed away in November 2020

# Pluto Water Handling Module





Progress is at 30.35% as of December 2020

# EPCIC Kasawari Gas Development Project





Progress is at 58.02% as of December 2020

# Bekok Oil Project





# Notable Marine Repair Projects Delivered in Q4 2020 – Gas (1/2)



## Amadi

Vessel owner: Brunei Gas Carriers Sdn Bhd  
Deadweight: 85,466 tonnage  
Job scope: 1st Special Survey and Cargo Tank Repair  
Delivery date: 2 November 2020



## Seri Alam

Vessel owner: Eaglestar Shipmanagement  
Deadweight: 83,400 tonnage  
Job scope: 3rd Special Survey and Ballast Water Treatment System (BWTS) Installation  
Delivery date: 22 October 2020

## Notable Marine Repair Projects Delivered in Q4 2020 – Gas (2/2)



### Enugu

Vessel owner: BW Fleet Management AS

Deadweight: 83,160 tonnage

Job scope: 3rd Special Survey and Ballast Water Treatment System (BWTS) Installation

Delivery date: 20 November 2020



### Arkat

Vessel owner: Brunei Gas Carriers Sdn Bhd

Deadweight: 72,800 tonnage

Job scope: 2nd Special Survey and Ballast Water Treatment System (BWTS) Installation

Delivery date: 8 October 2020

# Notable Marine Repair Projects Delivered in Q4 2020 – Non Gas



## **Casta Diva**

Vessel owner: Marine Trust Ltd  
Deadweight: 177,807 tonnage  
Job scope: Grounding Repair  
Delivery date: 30 December 2020



## **Sapporo Princess**

Vessel owner: HMM Ocean Services Co. Ltd., Korea  
Deadweight: 105,354 tonnage  
Job scope: Hull Blast & Paint, Panama Canal Mooring Equipment Installation & BWTS Installation  
Delivery date: 04 November 2020



Progress is at 80.8% as of December 2020

# CSAV TOCONAO - Dry Dock 3 (DD3)



Business Highlights

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**3** **Financials**

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# Income Statement, Sequential Quarter

- **Revenue**
  - Increase mainly due to higher revenue from both segments.
- **Operating and Pre-Tax (Loss)/Profit**
  - Reported operating and pre-tax loss mainly due to provision made for COVID-19 impact in the current quarter

<b>Income Statement (RM 'm)</b>	<b>4Q 2020</b>	<b>3Q 2020</b>
<b>Revenue</b>	<b>695.5</b>	<b>369.5</b>
Heavy Engineering	594.8	270.9
Marine	100.7	98.6
<b>Operating (Loss)/Profit</b>	<b>(8.1)</b>	<b>2.5</b>
Heavy Engineering	(24.0)	0.2
Marine	21.2	1.2
Others	(5.3)	1.1
Finance Cost	(0.9)	-
Share of Results of JV	(0.2)	-
<b>Pre-Tax (Loss)/Profit</b>	<b>(9.2)</b>	<b>2.5</b>
Taxation	0.3	(0.1)
<b>Net (Loss)/Profit</b>	<b>(8.9)</b>	<b>2.4</b>
<b>(LPS)/EPS</b>	<b>(0.5) sen</b>	<b>0.2 sen</b>

*Note:*

1. Segmental Revenue and Operating Profit is post inter-segment eliminations
2. Due to rounding, numbers may not tally with the total



# Income Statement, Year-on-Year

- **Revenue**
  - Heavy Engineering – Increase mainly contributed by higher revenue from on-going projects
  - Marine – Lower mainly contributed by lower dry-docking services following the yard shutdown during the MCO and the Government's border restriction ruling
- **Operating (Loss)/Profit**
  - Heavy Engineering – Higher loss mainly due to additional cost provision and associated higher unabsorbed overheads arising from the COVID-19 pandemic
  - Marine – Operating loss in tandem with lower revenue and higher unabsorbed overheads
- **Pre-Tax Loss**
  - Higher mainly due to impairment loss, additional costs from COVID-19 pandemic and higher unabsorbed overheads in the current year

Income Statement (RM 'm)	FY 2020	FY 2019
<b>Revenue</b>	<b>1,566.7</b>	<b>1,009.5</b>
Heavy Engineering	1,204.5	578.6
Marine	362.2	430.9
<b>Operating (Loss)/Profit</b>	<b>(100.2)</b>	<b>(41.1)</b>
Heavy Engineering	(92.3)	(60.3)
Marine	(9.1)	8.4
Others	1.2	10.8
Impairment Loss	(300.0)	-
Finance Cost	(0.9)	-
Share of Results of JV	(0.2)	1.3
<b>Pre-Tax Loss</b>	<b>(401.3)</b>	<b>(39.8)</b>
Taxation	-	5.5
<b>Net Loss</b>	<b>(401.3)</b>	<b>(34.3)</b>
<b>Loss Per Share</b>	<b>(24.8) sen</b>	<b>(2.1) sen</b>

Note:

1. Segmental Revenue and Operating Profit is post inter-segment eliminations
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# Balance Sheet

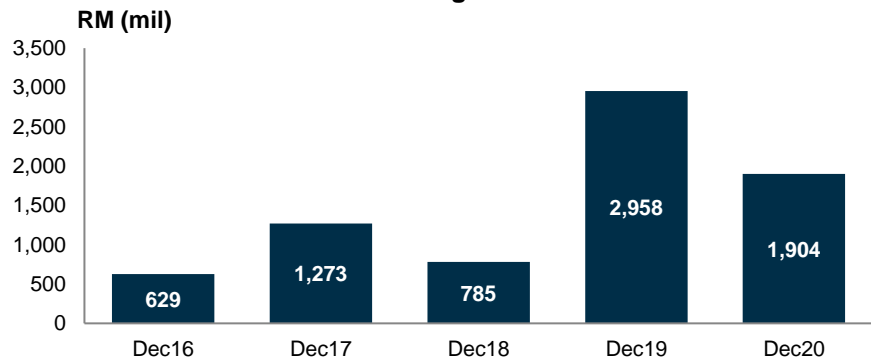
- **Total assets of RM3.1 bil**
  - Lower Non-Current Assets – Impairment loss on property, plant and equipment and right-of-use assets
  - Lower Cash – Timing of the investing and financing activities, higher operating cash flows
  - Higher Borrowing – Higher borrowing from additional disbursement of loan for the construction of Dry Dock No. 3
  - Higher Payables – Additional costs from COVID-19 pandemic
  - Derivatives – FX hedging on HE project
  
- **NTA per share of RM1.23**

<b>Balance Sheet (RM 'm)</b>	<b>Dec 2020</b>	<b>Dec 2019</b>
Non-Current Assets	1,897.8	2,034.9
Inventories	4.9	4.3
Receivables	591.7	504.1
Cash & bank	651.1	673.9
Tax recoverable	0.9	0.8
<b>Total Assets</b>	<b>3,146.4</b>	<b>3,218.0</b>
Shareholders' Funds	1,961.0	2,372.3
Non-Controlling Interests	4.7	9.2
Borrowing – Non-current	227.6	178.9
Long Term Lease Liabilities	6.9	8.6
Payables	904.3	645.5
Borrowing – Current	20.8	-
Short Term Lease Liabilities	1.9	2.0
Derivatives	19.2	1.5
<b>Total Equity &amp; Liabilities</b>	<b>3,146.4</b>	<b>3,218.0</b>
<b>NTA per share</b>	<b>RM1.23</b>	<b>RM1.49</b>

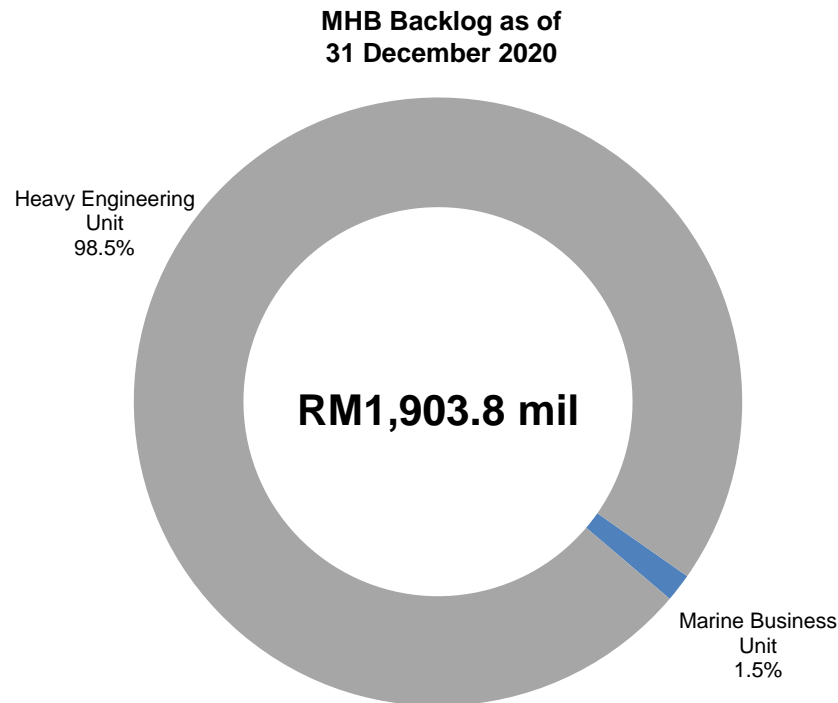
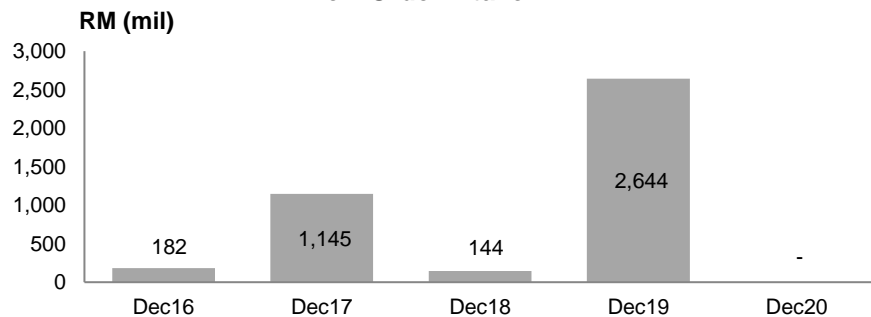
*Note : Due to rounding, numbers may not tally with the total*

# Backlog & Order Intake

## Backlog



## New Order Intake



Note: New Order Intake excludes Marine Business segment and call-out contract



Business Highlights

Projects

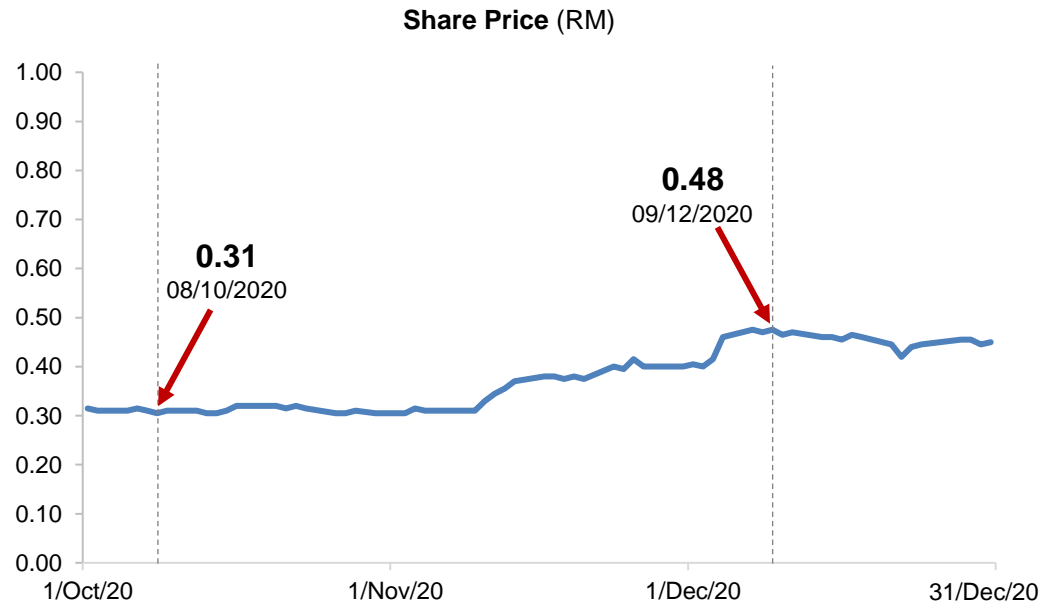
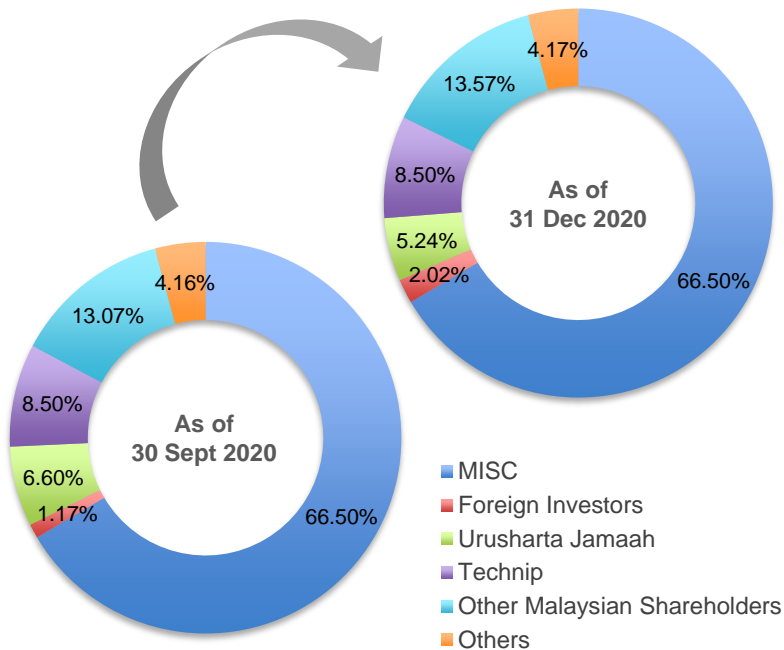
Financials



## **Shareholding Information**

Key Focus Areas

# Shareholding Information & Share Price



Note: Others include the following:

	Sept-20	Dec-20
Lembaga Tabung Angkatan Tentera (LTAT)	2.23%	2.23%
EPF	0.11%	0.12%
Amanah Trustees	1.82%	1.82%

Business Highlights

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**5**  **Key Focus Areas**



# Key Focus Areas

Heavy  
Engineering  
Tenders Worth

Approximately RM12 billion have been submitted as of December 2020

Strategy &  
Initiatives

- ▶ Continue pursuing existing business of Marine & Heavy Engineering and expanding marine capacity through additional dry dock
- ▶ Continue exploring new business opportunities namely modular fabrication and offshore wind farm
- ▶ Reinforce internal process control and strengthening project planning
- ▶ Implement productivity improvement initiative to achieve operational efficiency
- ▶ Upskill manpower through capability development programs

# Thank You

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